



## Startup Confessions

**A Founder's Guide to Getting it Wrong (and Sometimes Right)**

**Gauthier Van Malderen**

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- A brutally honest and highly entertaining founder's perspective — no startup clichés, no sugarcoating
- Combines humor with practical leadership lessons on hiring, culture, pricing, fundraising, and governance
- Perfect for entrepreneurs who are tired of perfect “success playbooks” and want real-world insight
- Written in a confessional style that makes the reader feel understood: “progress is moving from one failure to the next”
- A modern founder's handbook for navigating the messy middle ground between chaos and growth

Most startup books tell the polished version of entrepreneurship: heroic founders, elegant frameworks, and inevitable success. **Startup Confessions** does the opposite. Written with sharp wit, brutal honesty, and hard-earned insight, this book reveals what building a company actually feels like: chaotic decision-making, pointless projects, fundraising rejection, hiring mistakes, leadership flaws, and the constant performance of calm while everything backstage threatens to collapse. Based on eight years of scaling Perlego, the author offers a refreshing alternative to traditional startup myth-making: a candid guide for founders who want to fail faster, learn cheaper, and build with realism instead of illusion. This is not a triumph story. It is the truth — and that is exactly why it matters.

**Gauthier Van Malderen** is the founder and former CEO of Perlego, the global digital learning platform that scaled internationally. With firsthand experience in building, failing, learning, and ultimately leading a high-growth startup through its most difficult chapters, he writes with rare authenticity about what entrepreneurship truly demands.